



THE OFFICIAL BULLETIN OF THE FRATERNAL ORDER OF EAGLES GRAND AERIE



Waverly Eagles #2227 Aerie and Auxiliary members came together to save their failing club.

Waverly #2227 makes a comeback after threat of closure

In February of 2016, Waverly, Ohio, Eagles #2227 was in more than \$170,000 worth of debt and in danger of being shut down. The day before Grand Aerie Agent Tim Hoyt went to survey the club, the IRS had seized seven of their bank accounts and took \$19,000. #2227 owed more than \$2,000 in per capita tax, \$17,000 in Federal Tax Lien, \$17,000 to the Ohio State contracting charity, \$11,000 in real estate taxes, \$61,000 in outstanding commercial loans, \$16,000 in state sales tax, and owed their electric company \$7,000.

Two years later, the club has now paid back more than \$100,000.

However, it was no easy feat.

To get where they are now, Hoyt had to revamp the entire Aerie. The first change he made was removing officers due to the fact that they did not keep

accurate paperwork and were not being held accountable for missing money.

Hoyt then appointed trustees from Chillicothe #600 to take over and oversee that Eagles protocol was adhered to. The new officers set up a system to track every dollar that came in the door so the membership would know at every meeting how they were doing as an Aerie. #2227 then got their Lottery/Bingo license reinstated after a six-month period and installed the Tab Wizard accounting system.

To Hoyt, this was a sign this Aerie wanted to do the right thing and was heading in the right direction.

Appointed Past Worthy President Doug Norris was heavily involved in revitalizing the failing Aerie. He made

Entries Still Being Accepted for 2018 Int'l Golf Tourney

The Grand Aerie is still accepting entries for the 2018 International Golf Tournament, August 18-19 at The Legacy at Hastings course, hosted by Woodland, Mich., #3782.

The tournament will be a two-man scramble on August 18 and a four-man scramble on August 19 with a shotgun start of 9 a.m. both days. Golfers must wear collared shirts and dress accordingly.

All entries must be complete and in full. Your Grand Aerie ID number is required to play. There will be no exceptions or switching of teams at the golf course. The only substitutions allowed will be to replace golfers who are not allowed to play.

Entry fee is \$90 and includes green and cart fees for 36 holes of golf. All proceeds from the tournament will benefit the Fraternal Order of Eagles Diabetes Research Center.

Woodland Eagles #3782 opens daily at 11 a.m. and the kitchen is open all day. They will be holding a Fish Fry on Friday night from 5-8 p.m. for \$10. Saturday night, they'll be holding a Steak Fry from 4-8 p.m. for \$15. Music will be provided both Friday and Saturday nights starting at 7 p.m.

Checks and entry forms can be sent to the F.O.E. Grand Aerie, c/o International Golf Tournament, 1623 Gateway Circle South, Grove City, OH 43123.

For more information, visit foe.com or contact the Marketing Department at 614-883-2210 or via email at marketing@foe.com.

F.O.E. Membership Kits



Having A Membership Drive?

Request Your NEW Membership Kit Today!

Having a Membership Drive or event at your Aerie/Auxiliary is one of the BEST ways to grow your membership! If you are having a Membership Drive and would like to request the new F.O.E. Membership Kit, please contact us at least 3-4 weeks before your event to receive materials including:

- Aerie & Auxiliary Applications
- F.O.E. Shirts
- A variety of our official F.O.E. Brochures
- and more! *items may vary depending on availability

Order yours today for \$35 including shipping!

For more information or to request a Membership Kit, contact the Membership Department at membership@foe.com or via phone at 614-883-2177.

Top Producers/ New Leaders

for May 2018

Aerie:

1. #486 Coeur D'alene, ID	55
2. #3214 Whitehall, MI	48
3. #4294 Burnham, PA	43
4. #4534 Surprise, AZ	40
5. #1429 Freedom, PA	35

Auxiliary:

1. #4017 Socorro, NM	28
2. #1406 Hanover, PA	24
3. #3957 Cape Coral, FL	22
3. #4123 Fredericksburg, VA	22
5. #679 Freeport, IL	18
5. #1745 Santa Maria, CA	18
5. #4242 Edgewater, FL	18

Aerie (Individual):

1. Gaylia Young	21
El Mirage, AZ #4534	
2. Mary Beutel	15
Kittitas, WA #2220	
3. Timothy Eaton	14
Watertown, MA #1928	
3. Tina Demonaco	14
Surprise, AZ #4534	
5. Greg Bisby #3515	12
5. Leonard Goodpaster #3903	12
5. Jaimie Toppas #887	12

Auxiliary (Individual):

1. Helen Monette	22
Socorro, NM #4017	
2. Renee Sullivan	9
Fredericksburg, VA #4123	
3. Denise Barnes	8
Elyria, OH #2051	
3. Donna Giles	8
Paden City, WV #2281	
3. Clara Arnold	8
Hartland, MI #3492	



The Fraternal Order of Eagles Soar
1623 Gateway Circle South
Grove City, Ohio 43123
www.foe.com

Call

General Questions - 614-883-2200

Marketing Questions - 614-883-2210

Membership Questions - 614-883-2177

Email

marketing@foe.com

Fax

614-883-2201

We Are People Helping People

Arkansas

-Little Rock Auxiliary #60 made a \$5,000 donation to the Equestrian Zone Russellville to adopt horses Fred and Fiesta. The Equestrian Zone is an organization that helps enrich the lives of persons with special needs/disabilities through the use of safe and enjoyable therapeutic, equine-assisted activities.

California

-Brisbane Aerie #3255 broke their fundraising record by collecting \$4,000 during their Cancer Fundraiser event. The money was raised money by serving a chicken enchilada dinner, and hosting a silent auction and raffle.

Canada

-Calgary Auxiliary #2098 donated \$2,118 to the Epilepsy Association of Calgary during the celebration of #2098's 91st anniversary.

Colorado

-East Side Aerie #3260 made a generous donation to the Care and Share Food Bank for Southern Colorado, which will provide 32,000 nutritious meals to those in need.

Florida

-Panhandle Aerie Eagle Riders #4045 presented Ft. Walton Beach Developmental Center with \$1,000, along with personal items and stuffed animals.

-Suncoast Auxiliary #3153 gave a donation of \$1,000 to the non-profit CARES. To date Aerie #3153 has donated over \$3,500 to the clinic. CARES is an organization dedicated to helping older adults in West Central Florida to stay at home, stay connected and independent, through health and supportive services.

Idaho

-Coeur d'Alene Aerie #486 donated \$1,000 to the "Bare Necessities Backpack Project" to help local veterans with essential needs. The backpacks are filled with items for personal hygiene, bathing, dental hygiene, Band-Aids, first-aid cream, towels, washcloths, socks, hats and gloves in the winter, sewing kits, manicure kits, water bottles, eating utensils, notepads and pens.

Massachusetts

-Leicester / Spencer Eagles #4541 held an "Ultimate Grill Raffle" contest to raise funds for officer Ronald Tarentino Jr. who was killed in the line of duty, and was a former member of #4541. The raffle raised \$3,315, which will go toward the Officer Ronald Tarentino Jr. Memorial Fund.

British Columbia



The Penticton Eagles #4281 have donated a combined \$12,700 to Penticton Regional Hospital, including almost \$3,700 to the SOS Medical Foundation's efforts to support the delivery of quality health services. The funding will also cover areas such as Oncology, Pediatrics, Cardio, Diabetes and Kidneys, and the Moog & Friends Hospice House. Since 2015, the Penticton Eagles #4281 have now donated more than \$45,000 to the Medical Foundation's tower campaign. The provincial government has also approved the naming of the "Fraternal Order of Eagles Room" in the new tower, set to open in April 2019.

Michigan

-Benzie County Aerie #3313 donated \$500 to the Benzie Area Christian Neighbors to honor Mother's Day.

Nebraska

-During a dinner honoring Nebraska State Madam President Nadean Rhodes, Alliance Eagles #136 donated \$2,575 that will be split between the Fred and Pamela Buffett Cancer Center and the Munroe-Meyer Institute for Autism Outreach Clinics. An additional \$680 was raised during #136's casino night, which will also go to the cancer center and clinic.

New York

-For the last two years Depew-Lancaster #2692 has donated more than \$25,000 to Brian Moorman's P.U.N.T. Foundation. Recently, #2692 presented another \$1,000 grant check to P.U.N.T. The foundation helps provide local families affected by pediatric cancer with support and opportunities to improve their quality of life.

Ohio

-Miami Valley Auxiliary #1395 made a \$1,200 donation to the non-profit, Heroes' Fund. The money will be used to help support their mission of providing one-time emergency financial aid to combat-zone veterans who reside in Butler, Hamilton, or Warren counties.

-Xenia Aerie #1689 recently donated \$1,000 to the Maple Tree Cancer Alliance. The money will allow the non-profit to help continue their offerings of free exercise, nutrition, and support to those battling cancer.

Pennsylvania

-Edgewood Aerie #1801 donated to multiple organizations in May, including: \$3,000 to the Boswell Volunteer Fire Department. \$3,000 to the Jerome Volunteer Fire Department. \$1,000 to the Somerset County Sportsmen's League for a youth field day. \$1,000 to the Somerset Little League, which will be used to help families that cannot afford the cost for their children to play. \$3,000 to the Listie Volunteer Fire Co. for money to buy new tire for their fire truck. \$3,000 to the Garrett Volunteer Fire Department.

Virginia

-During Valley Children's Advocacy Center's fourth annual gala, Virginia State President Jerome Lane donated a check for \$10,000 to the cause. Elliott's Knob Auxiliary #680 also donated \$1,000 and Shenandoah Valley Eagles #4150 donated an additional \$1,000 during the gala. Valley CAC is a non-profit that is designed to reduce the trauma and advance the recovery of abused and neglected children.

WAVERLY from page 1

sure everyone followed the rule book and had more than one person counting the money.

Norris also credits the Auxiliary for all the help and support the ladies gave while trying to save the Aerie.

"The biggest help was we got a new cash register that is electronic. We get a printout of where the money started at, and what the bartender ends up with. It also can track how much beer and food we sell, so that helps break down inventory," Norris said.

With a new system in place to track the money, the next big hurdle was minimizing the debt.

Norris said that no bank would help them so they had to tackle the debt on their own.

"We got everyone together and told them the Eagles club will go to the relators. Some of our members might not have known how much debt we were in. Worthy Secretary Cody [Goodrich] called around to get a break on the bills," Norris said.

Goodrich was appointed to the position and played a major part in helping cut down the debt. Along with calling the debtors and reducing payments, he installed QuickBooks to start keeping electronic records and a digital back-up. In addition, he had to go to the bank and request statements because the previous ones were destroyed.

To raise money for the Aerie, #2227 held various fundraisers and reverse raffles. Money was also made from lottery sales and from bar and dinner orders.

Norris said one of the reverse raffles ended up raising \$1,000 during a single evening.

Once the members saw this improvement in leadership, and that all funds were accounted for at all times, word spread through the community and member participation grew quickly.

"Without good officers, members, the Auxiliary, we wouldn't be open today," Norris said.

In all, #2227 transformed a failing club with over \$170,000 debt into a \$70,000 debt. The Aerie says they will have

everything paid off by this time next year.

Hoyt requested Waverly #2227 to be released in late fall of 2017, and they have been operating on their own since.

Hoyt's advice to any Eagles Aerie that is struggling or in debt is to review current business practices and adjusted to current times. Aeries should be treated as a business, not just a bar or club. Hoyt recommends that if no one in the Aerie has those capabilities, to visit an Aerie close by and get advice or guidance. It's also important to prioritize bills, and to review any contracts or bank loans to see if new deals can be negotiated to save money. As a last resort, Hoyt suggests to find out what the building and property are worth, and then see if it would be wise to sell their current location and with that profit, relocate to a new location to give them a fresh start.

News & Notes

Important Compliance Information

Please remember that in order to be in full compliance with the F.O.E., all Secretaries need to upload their new officer lists, with committees, into the Member Management System (MMS) as soon as possible. Additionally, any outstanding invoices for the Membership Dues Reminders must also be paid in full in order to remain in full compliance. If you have any questions regarding these items, please contact the Grand Aerie at 614-883-2200 or email us at help@foe.com.

Operation Eagle Nominations Now Open

If you know an Eagle Brother or Sister currently serving in the military overseas or you know of a member with a child or grandchild serving overseas, nominate them for the 2018 Operation Eagle program. Nominees will receive care packages from the F.O.E. Grand Aerie for themselves and their companies during the holiday season.

U.S. Postage
paid here

Fraternal Order of Eagles
1623 Gateway Circle S.
Grove City, OH 43123

**2018 Fraternal Order of Eagles
International Golf Tournament
August 18-19
The Legacy at Hastings
Woodland, Michigan #3782**

PLEASE READ ALL INFORMATION BEFORE FILLING OUT ENTRY FORM ON BACK

Deadline for entries will be August 5 or the first 250 entries, which ever comes first. Any entries received after August 12 will be assigned any available tee times or returned.

The Tournament will be a 2 man scramble on August 18 and a 4 man scramble on August 19 with a shotgun start of 9 a.m. both days. **Golfers must wear collared shirts and dress accordingly.**

All entries must be complete and in full. Please print or type. YOUR GRAND AERIE MEMBERSHIP NUMBER IS A MUST, NO EXCEPTIONS. THERE WILL BE NO SWITCHING OF TEAMS AT THE GOLF COURSE. THE ONLY SUBSTITUTIONS WILL BE TO REPLACE A GOLFER THAT IS UNABLE TO PLAY. IT IS YOUR RESPONSIBILITY TO MAKE SURE THAT YOUR ENTRY HAS THE RIGHT PLAYING PARTNER.

There will be no refunds of entry fees. If something prevents you from playing in the tournament, you can substitute a man from your Aerie and collect the entry fee from him.

If you know who your partner is, you both may use this form if you are from the same Aerie. If your partner is from another Aerie, put his name where indicated and check "Partner from another Aerie" and when his entry form is received it will be paired with yours. If you do not have a partner check "no partner" and one will be assigned to you.

Tournament Entry fee is \$90 per person. This includes green and cart fees for 36 holes.

Woodland Aerie 3782 FOE opens Daily at 11am and the Kitchen is open All-Day and will have a Fish Fry on Friday Night from 5-8pm for \$10.00. Saturday Night will be a Steak Fry from 4-8pm for \$15.00.

Music will be provided both Friday and Saturday nights starting at 7p.m.

Send check and entry form made payable to:

Grand Aerie, F.O.E.
International Golf Tournament
1623 Gateway Circle South
Grove City, Ohio 43123

Thank You for your cooperation.

Motel Information:

Holiday Inn Express

1099 W. M-43, Hastings, MI
(269) 945-0000
(Mention: Eagles Golf for Special Rate)

Golf Course Information:

The Legacy at Hastings
1550 N. Broadway
Hastings, MI 49058
Phone: (269) 945-2756
<http://www.hastingscc.com/>

Super 8 Ionia (Backup)

7245 S. State Rd., (M-66) Ionia, MI
(616) 527-2828
Rates from \$75.00 per night.

**2018 Fraternal Order of Eagles
International Golf Tournament
August 18-19
The Legacy at Hastings
Woodland, Michigan #3782**

Name: _____

Phone: _____ Email: _____

Grand Aerie Membership # _____ (NO EXCEPTIONS)

ALL PLAYERS MUST SUBMIT A HONEST HANDICAP
(what you may shoot for 18 holes), and ALSO AGE AT THE
TIME OF TOURNAMENT DATE ! THIS IS NEEDED FOR
PAIRINGS FOR THE 2-DAY WEEKEND EVENT.

_____ HANDICAP

_____ AGE AT TIME OF TOURNAMENT

PARTNER INFORMATION:

_____ PARTNER FROM AERIE

_____ I HAVE NO PARTNER

_____ PARTNER FROM ANOTHER AERIE

Signature: _____ Aerie Name _____ # _____

Aerie Secretary's Signature: _____

I WILL BE PLAYING GOLF WITH:

Name: _____

Phone: _____ Email: _____

Grand Aerie Membership # _____ (NO EXCEPTIONS)

ALL PLAYERS MUST SUBMIT A HONEST HANDICAP
(what you may shoot for 18 holes), and ALSO AGE AT THE
TIME OF TOURNAMENT DATE ! THIS IS NEEDED FOR
PAIRINGS FOR THE 2-DAY WEEKEND EVENT.

_____ HANDICAP

_____ AGE AT TIME OF TOURNAMENT

PARTNER INFORMATION:

_____ PARTNER FROM AERIE

_____ I HAVE NO PARTNER

_____ PARTNER FROM ANOTHER AERIE

Signature: _____ Aerie Name _____ # _____

Aerie Secretary's Signature: _____